**San Francisco Region Annual Meeting**

**Minutes**

**November 19, 2022**

Tim Sullivan called the meeting to order at 1:08 pm. He stated this is a bi-annual meeting, another one will be scheduled in July of 2023. He requested members that if they have ideas, concerns, or suggestions please let Board members know.

**State of the Club**

Tim reported that although revenue is up approximately 11%, costs have risen much higher. The Region must be as frugal as possible to maintain fiscal viability.

**Finances**

Bill Booth reported he is anticipating the Region to lose over $100,000 for 2022. The final race at Thunderhill lost approximately $18,758. Discussion followed as to what is causing the short fall. Bill cited much higher costs for road racing operations, e.g.:

* Ambulance
* Communications
* E-Crew support
* Lodging and Travel
* Higher costs from National
* Track Rentals
* Volunteer Program

Accounts Receivable is very high. The County of Monterey still owes the region over $107,000. Tim is meeting with County and Track representatives the first part of December to determine the re-payment process. In addition, office and/or administrative costs are up by 19.5%.

Bill reported we will be receiving a dividend , approximately 250,000, from Thunderhill in the spring of 2023 for 2022. The money will be targeted for improvement of the club, e.g. marketing, etc. The key word moving forward is frugal.

**2023 Road Racing Schedule**

Tim reported that the schedule is firm. He explained due to the fiscal restraints of the Region there will not be hotel stipends for regional races. Discussion followed:

* Would it be smarter to not have hotel stipends for Pro races and use it for regional races?
* Should drivers be charged for Saturday night dinners?
* Could the Region bring in sleeping trailers to Laguna to house workers?

**General Discussion**

* Who has limited the use of the motorcycle path for re-entry at Laguna, the Region or the Track? It was discussed that it is safer to use the motorcycle path than not. Tim will check with the track to determine if this is an issue for them.
* David Vodden stated a tire wall is being constructed at T11 at Thunderhill. Discussion followed, was this necessary? A decision needs to be made do we want a tire wall or a delineation at T11 or not.
* Training – it was acknowledged that all volunteers need better training.
* Joe Kirby will speak to David Vodden about E-crew training at Drivers school.

Tim concluded the meeting at 2:51 PM